

Keeping Minority-Owned Businesses in Business

## CAPABILITY STATEMENT

#### **About MAJOR**

- · Formerly known as Major Marketplace
- Founded in Miami in 2017
- One-stop shop for minority-owned businesses (Black-owned, Latinx-owned, Asian-owned, and Native American-owned)
- Providing underrepresented founders with access to training, advice, opportunities and resources they may not otherwise have access to
- Helping minority-owned businesses start, grow and be major

#### **Key Services**

# **Small Business Development & Technical Assistance (Primary)**

We promote the growth and build the capacity and capabilities of minority-owned businesses through business support services, consulting services, entrepreneurial training and specialty training.

## **Advocacy & Thought Leadership**

We fight to ensure minority-owned businesses have a seat at the table and always have their voices heard.

#### Data & Research

We aim to understand the small business landscape and use data-driven decisions to create opportunities for minority-owned businesses.

## **Technology Development**

We provide minority-owned businesses with access to the technology they need to start, grow and prosper.

#### **Who We Serve**

- **66%** Economically Disadvantaged
- 100% Small Businesses
- **79%** Start Ups and Pre-Venture
- 70% Women
- 100% People of Color
- 85% Black-Owned
- · 4% Asian-Owned
- 6% Latinx-Owned
- 40% LGBTQ+

## **Our Clients**

- Accelerators
- Communities
- Corporations
- Co-Working Spaces
- Government Agencies
- Incubators
- Non-Profit
- Organizations
- Universities







#### **Contact Information**

## Leyanis Diaz, Founder and CEO

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### **Company Data**

**Registered As:** We Are Major, LLC

**FEIN:** 82-2939180 **CAGE Code:** 84SJ2

**DUNS Number:** 081296973

**NAICS Codes:** 

541611 (Primary)	813319
541613	813410
541720	813910
541910	926110



